Community Foundation of Johnson County

INVESTMENT PERFORMANCE & ECONOMIC OUTLOOK MEETING

Zoom Reminders:

- Please mute yourself when not speaking to reduce background noise
- Feel free to use the chat function
- Set your view to 'Speaker' rather than 'Gallery' THANK YOU!

FEBRUARY 15, 2022

WHAT IS AN ENDOWMENT?

 An endowed fund is a permanent fund that is designed to provided long-term, sustainable grantmaking. They also create a generational giving tool for individuals and families.

 At community foundations, endowed funds are pooled and invested to achieve longterm growth by balancing principal protection with distributions. Contributions to endowed funds at qualified community foundations may be eligible for Endow Iowa tax credits.



Below is an example of an endowment fund opened at the Community Foundation with a contribution of \$10,000, actual investment returns over the past 10 years, 5% grants paid out annually and a 1.25% annual fee charge.

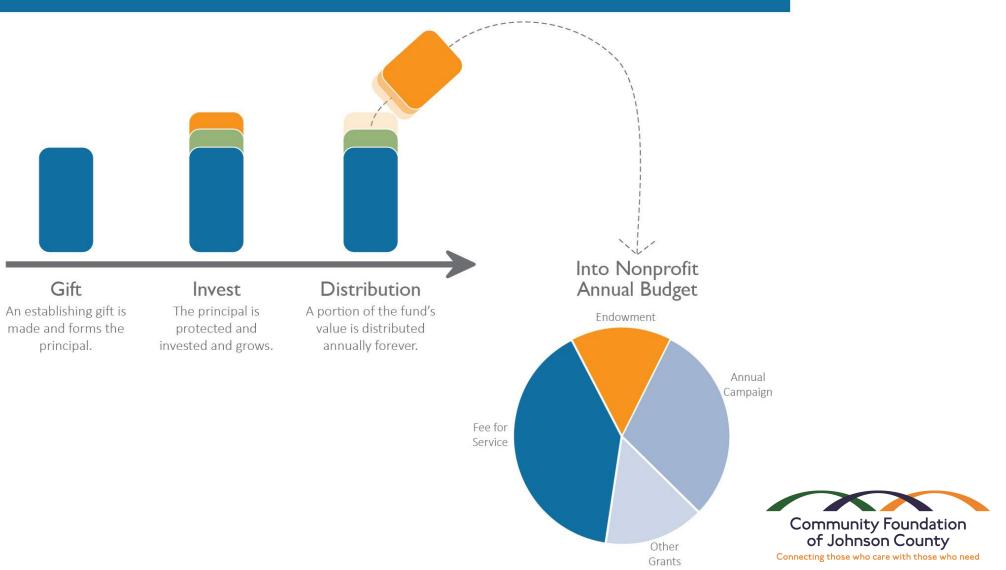
Annual grants have been around \$500 or higher, with a granting total of \$5,889 in the first 10 years.

After fees and grants the endowed balance grows to \$15,411.

	Years											
	1	2	3	4	5	6	7	8	9	10	Summary	
Beginning Balance	\$ -	\$ 11,108	\$ 12,354	\$ 13,740	\$ 13,762	\$ 12,911	\$ 12,851	\$ 14,105	\$ 12,649	\$ 14,308		
Contribution	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	
Grants	\$-	\$ (555)	\$ (618)	\$ (687)	\$ (688)	\$ (646)	\$ (643)	\$ (705)	\$ (632)	\$ (715)	\$ (5,889)	
Investment Gains	\$ 1,249	\$ 1,958	\$ 2,177	\$ 884	\$ 0	\$ 748	\$ 2,075	\$ (591)	\$ 2,473	\$ 2,013	\$ 12,986	
Fees	\$ (141)	\$ (156)	\$ (174)	\$ (174)	\$ (163)	\$ (163)	\$ (179)	\$ (160)	\$ (181)	\$ (195)	\$ (1,686)	
Ending Balance	\$ 11,108	\$ 12,354	\$ 13,740	\$ 13,762	\$ 12,911	\$ 12,851	\$ 14,105	\$ 12,649	\$ 14,308	\$ 15,411	\$ 15,411	
Calendar Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Average Return	
Return	12.49%	18.55%	6.77%	0.04%	6.10%	17.00%	-4.41%	20.58%	14.81%	14.86%	10.68%	

POWER OF THE ENDOWMENT

How an Endowment Fund Works



ENDOW IOWA | TAX CREDIT PROGRAM

The Endow lows Tax Credit program was created in 2004 and since then has leveraged over \$263 million in endowment gills to support lows communities and charitable causes. This program has made nearly \$61 million in tax credits available to a wide variety of donors. For the past five years, the annual tax credit limit has been \$60 million per year and each year every tax credit has been distributed. The program is administered by the lows Economic Development Authority (EDA) in colleboration with the lows Council of Foundations (ICoF).

ENDOW IOWA TAX CREDITS:

0	0	0	0	6	
OFFER A 25% STATE INCOME TAX CREDIT	ARE AWARDED ON A	OFFER A MAXIMUM ANNUAL CREDIT OF	CAN BE CLAIMED BY	AND ARE NOT	
to donors who make gifts to an endowed fund at a qualified community foundation" in lowa;	first-come, first-served basis;	\$300,000 per taxpayer & \$600,000 per couple;	individuals, businesses, or financial institutions;	transferable or refundable.	

"Qualified community foundations are confirmed in compliance with the National Standards for U.S. Community Foundations

THIS INNOVATIVE STATEWIDE PROGRAM:



ENDOW IOWA TAX CREDIT

- Legislation which allows lowa taxpayers to receive a 25% tax credit on gifts made to endowment funds held at lowa Community Foundations
- Endowments spending rates cannot exceed 5%
- Endowment fund is for the benefit of charitable causes in the State of Iowa
- **\$6M** of credits are allocated annually, available first come, first serve
- If credits are exhausted, donors can rollover to be first in line for the next year's credits
- 2022 credits were exhausted in 11/2021
- Proposed legislation for updated individual contribution limits



FINANCE COMMITTEE

- Dean Price, Chair
- David Bluder
- Bart Floyd
- Sherri Furman

Fodd Jacobson

- Jason Wagner
- Mary Westbrook



Community Foundation of Johnson County

Connecting those who care with those who need

PORTFOLIO MANAGERS

- First Community Trust
- Hills Bank Wealth Management
- MidWestOne Wealth Management
- US Bank Wealth ManagementUnited Iowa Financial

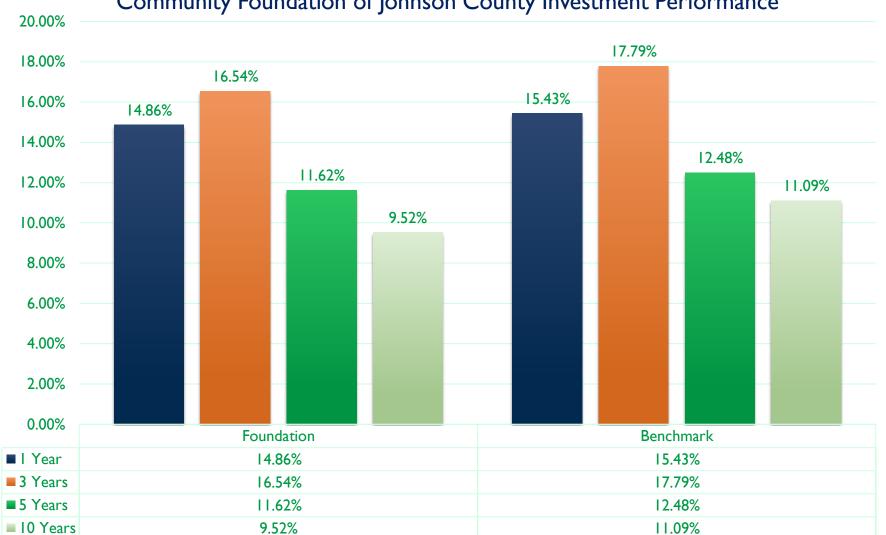












Community Foundation of Johnson County Investment Performance

CFJC Benchmark=55% Wilshire 5000 20% BBARC US Aggregate Index 20% EAFE and 5% FTSE 3-month T-Bill Index Performance reported net of fees 12/31/21

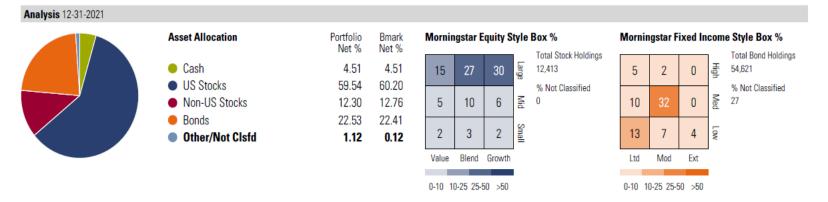
Community Foundation of Johnson County Connecting those who care with those who need

Portfolio Snapshot Portfolio Value \$49,448,076.23

Benchmark

Custom

Community Foundation Johnson County: Aggregate 2021



Investment Strategy Guidelines for Investment Advisors

	Minimum Target	Maximum Target
Cash and cash equivalents	0%	20%
Fixed income	15%	50%
Equities	30%	80%



Emerging Markets 39.4	Fixed Income 5.2	Emerging Markets 78.5	Smail Cap 26.9	Fixed Income 7.8	Global Real Estate 28.9	Small Cap 38.8	Global Real Estate 15.2	Large Cap 1.4	Small Cap 21.3	Emerging Markets 37.3	Cash Equi- valents 1.8	Large Cap 31.5	Small Cap 20.0	Large Cap 28.7
Commod- ities 16.2	Cash Equi- valents 2.1	High Yield 58.2	Mid Cap 26.6	High Yield 5.0	Emerging Markets 18.2	Mid Cap 33.5	Large Cap 13.7	Balanced (60/40) 1.1	Mid Cap 20.7	Developed INTL 25.0	Fixed Income 0.0	Mid Cap 26.2	Large Cap 18.4	Commod- ities 27.1
Developed INTL 11.2	Balanced (60/40) -20.1	Global Real Estate 37.7	Global Real Estate 21.5	Balanced (60/40) 4.4	Mid Cap 17.9	Large Cap 32.4	Balanced (60/40) 10.6	Global Real Estate 0.9	High Yield 17.1	Large Cap 21.8	High Yield -2.1	Small Cap 25.5	Emerging Markets 18.3	Global Real Estat 26.7
Mid Cap 8.0	High Yield -26.2	Mid Cap 37.4	Emerging Markets 18.9	Large Cap 2.1	Developed INTL 17.3	Developed INTL 22.8	Mid Cap 9.8	Fixed Income 0.5	Large Cap 12.0	Mid Cap 16.2	Balanced (60/40) -2.6	Global Real Estate 22.8	Balanced (60/40) 14.0	Mid Cap 24.8
Fixed Income 7.0	Small Cap -33.8	Developed INTL 31.8	Commod- ities 16.8	Cash Equivalents 0.1	Small Cap 16.3	Balanced (60/40) 18.6	Fixed Income 6.0	Cash Equi- valents 0.0	Commod- ities 11.8	Small Cap 14.6	Large Cap -4.4	Balanced (60/40) 22.4	Mid Cap 13.7	Balanced (60/40) 16.6
Balanced (60/40) 6.1	Commod- ities -35.6	Small Cap 27.2	High Yield 15.1	Mid Cap -1.7	Large Cap 16.0	High Yield 7.4	Small Cap 4.9	Developed INTL -0.8	Emerging Markets 11.2	Balanced (60/40) 14.5	Giobal Real Estate -6.1	Developed INTL 22.0	Developed INTL 7.8	Small Cap 14.8
Large Cap 5.5	Mid Cap -36.2	Large Cap 26.5	Large Cap 15.1	Small Cap -4.2	High Yield 15.8	Global Real Estate 5.9	High Yield 2.5	Mid Cap -2.2	Balanced (60/40) 8.2	Global Real Estate 13.2	Small Cap -11.0	Emerging Markets 18.4	Fixed Income 7.5	Developed INTL 11.3
Cash Equi- valents 4.9	Large Cap -37.0	Commod- ities 18.9	Balanced (60/40) 11.7	Global Real Estate -5.6	Balanced (60/40) 11.3	Cash Equivalents	Cash Equivalents	Small Cap -4.4	Global Real Estate 5.4	High Yield 7.5	Mid Cap -11.1	High Yield 14.3	High Yield 7.1	High Yield 5.3
High Yield 1.9	Developed INTL -43.4	Balanced (60/40) 18.3	Developed INTL 7.8	Developed INTL -12.1	Fixed Income 4.2	Fixed Income -2.0	Emerging Markets -2.2	High Yield -4.5	Fixed Income 2.6	Fixed Income 3.5	Commod- ities -11.2	Fixed Income 8.7	Cash Equi- valents 0.7	Cash Equ valents 0.0
Small Cap -1.6	Global Real Estate -47.6	Fixed Income 5.9	Fixed Income 6.5	Commod- ities -13.3	Cash Equi- valents 0.1	Emerging Markets -2.6	Developed INTL -4.9	Emerging Markets -14.9	Developed INTL 1.0	Commod- ities 1.7	Developed INTL -13.8	Commod- ities 7.7	Commod- ities -3.1	Fixed Income -1.5
Global Real Estate -7.3	Emerging Markets -53.3	Cash Equi- valents 0.2	Cash Equi- valents 0.1	Emerging Markets -18.4	Commod- ities -1.1	Commod- ities -9.5	Commod- ities -17.0	Commod- ities -24.7	Cash Equi- valents 0.2	Cash Equi- valents 0.7	Emerging Markets -14.6	Cash Equivalents 2.3	Global Real Estate -6.2	Emerging Markets -2.5
2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD

Asset Class Returns

Large Cap: S&P 500, Mid Cap: S&P 400, Small Cap: Russell 2000, Developed INTL: MSCI EAFE, Emerging Markets: MSCI EM, Fixed Income: Bloomberg Barclays Aggregate, High Yield: Bloomberg Barclays US Corp High Yield, Global Real Estate: S&P Developed Property, Balanced (60/40), 60% S&P 500 / 40% Bloomberg Barclays Aggregate, Cash Equivalents, USTREAS 3-Month Treasury Bill Constant Maturity 12/31/21

DIVERSIFICATION



YOU CAN HELP US GROW!







Connecting those who care with those who need

WELCOME, DR. DAVID BARKER!